## EXHIBIT 54 (Filed Under Seal)

## CASE 0:18-cv-01776-JRT-JFD Doc. 1325-13 Filed 05/02/22 Page 2 of 4

From: Neff, Todd </O=TYSON/OU=TYSONET/CN=RECIPIENTS/CN=DCSATLN>

To: McConnell, Deb; Johnk, Lanny; Barber, Tom

CC: Schrum, Skip

**Sent:** 6/14/2013 7:42:00 PM

**Subject:** FW: March 2013 Agristats review.xlsx **Attachments:** March 2013 Agristats review.xlsx

So we're all on the same page .... Are we correct in saying that w/o the CFA bad debt accrual and qtr-end adj (\$.29/cwt and \$.43/cwt = \$.72 total/cwt), our March cost in Agri would have been \$75.60/cwt (assumes \$.36/cwt procurement cost)?? Please advise/confirm.

From: Schrum, Skip

**Sent:** Friday, June 14, 2013 2:30 PM

To: Neff, Todd

Subject: March 2013 Agristats review.xlsx

## **PRODUCED IN NATIVE FORMAT**

## Agristats March 2013 review

Rank	<u>Packer</u>	Cost	Tyson Perforn	nanc	ance Metrix				Goal		Results	
1	Waterloo	\$ 75.93	CME Lean Index	\$	76.42							
2	Storm Lake	\$ 75.99	Tyson Div	\$	75.30							
3	Madison	\$ 76.16	Spread	\$	1.12			\$	1.30	\$	(0.18)	
4	Tyson Division	\$ 76.32	w/o CFA B/D	\$	1.41					\$	0.11	
5	Louisa	\$ 76.45										
6	Triumph	\$ 77.10	Lean Index w/o	Tyso	n	\$	77.26					
7	Logansport	\$ 77.23	Tyson Div			\$	75.30					
8	Smithfield	\$ 77.28		Spre	ad	\$	1.96					
9	Denison	\$ 77.61		w/o C	FA B/D	\$	2.25					
10	PSF	\$ 77.80										
11	Ottumwa/Crete	\$ 77.81	MPR DATA									
12	Tarheel	\$ 78.09		Mark	et Formul	a (VI	MR type p	oricin	g only)			
13	IPC	\$ 78.19	MPR w/o TSN	\$	77.38							
14	Monmouth	\$ 78.33	TSN	\$	74.88			\$	(2.50)			
15	Clinton	\$ 78.56										
16	Seaboard	\$ 78.62		Negotiated								
17	Hatfield	\$ 79.48	MPR w/o TSN	\$	76.07							
18	Sioux Falls	\$ 79.55	TSN	\$	73.94			\$	(2.13)			
19	Ottumwa/Crete	\$ 79.58										
20	Beardstown	\$ 80.51		Other Purchase Agreement (Cost Plus, Windows)							<u>s)</u>	
21	JBS	\$ 82.68	MPR	\$	81.98							

\*additional \$.43 CFA Bad Debt quarterly balance adjustment

\*Hog Cost in Agristats includes

Procurement Expenses; \$.36 cwt. carc	*	*Cash Market comparison to Cost Plus Pricing							
is added to Tyson Hog Cost for procuremen		<u>li</u>	ve price	est	. carc price				
** \$.29 cwt was added to Hog Cost for	CFA #3	(est COP)	\$	69.99	\$	92.70			
CFA bad debt reserve	VMR + Prem	(Avg live pay)	\$	56.06	\$	74.25			

\*\*\*5 of other 15 do not include any procurement | \*9 of the other 15 packers have some type of cost plus program

the others range from \$.02 to \$.20 cwt, with an av included in their Agristats cost (April 2013 notes, Deb)

of \$.07 cwt (April 2013 notes, Deb)

Note CFA bad debt went to \$.20 head fiscal May.